

"The 90 Day Challenge Worksheet"



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Why is Q4 the best time of the year to invest in real estate?

- _____ and other _____ are looking to _____ their holdings by the end of the year.
- Most " _____ " have already checked-out
- Most _____ have stopped shopping for their home. The _____ tends to cool with the weather.
- _____ Law.

It's only a good time to invest in real estate if you: _____.

Quote: "A _____ without a _____ is just a wish."

The LAPS System:

L_____

A_____

P_____

S_____

How will you generate leads? (What is your next actionable step?) _____

How many deals will you analyze per _____ ? _____

How many offers will you make per _____ ? _____

99% of the properties out there are not really deals. You have to _____
_____.

Pro Code: _____